



HAYWOOD COUNTY
BOARD OF COMMISSIONERS

AGENDA REQUEST

*Must be presented to the County Manager's Office
NO LATER THAN 5 P.M. FRIDAY THE WEEK BEFORE THE MEETING*

DATE OF REQUEST: Friday, February 26, 2016

FROM: Jim Pressley, EMS Director

MEETING DATE REQUESTED: Monday, March 7, 2016

Regular meetings:

*First (1st) Monday of the month at 9:00 am
Third (3rd) Monday of the month at 5:30 pm*

SUBJECT: Purchase recommendation of one (1) additional ambulance remount from a piggyback exception to previous ambulance remount bid approved 8/3/15 by Haywood County BOCC for trade-in of old 2008 Ford ambulance chassis toward ambulance remount.

REQUEST: Approval for one additional EMS ambulance remount purchase per Resolution, attached.

BACKGROUND: After budget amendment approval, Haywood County EMS requests approval to purchase one additional ambulance remount in the current budget year with Reliant Emergency Specialties, Inc. (d/b/a Grady Health System), based on the piggyback exception pursuant to N.C.G.S 143-129 (g). Reliant Emergency Specialties, Inc. currently has one chassis available and has given Haywood County EMS a 30 day opportunity to purchase this chassis at the same price before offering to another entity at the current higher prices.

Also, 2008 Ford ambulance chassis asset # 2693 has a current \$0 book value, is no longer of use and does not run. This chassis can be traded in for credit toward the purchase of the ambulance remount.

IMPLEMENTATION PLAN: At approval, EMS will order one additional ambulance remount for FY16 from Reliant Emergency Specialties, Inc.(d/b/a Grady Health System) for a total of \$98,328.33, including \$3,000 trade-in of one old 2008 Ford ambulance chassis.

FINANCIAL IMPACT STATEMENT: This will require a budget amendment in the current EMS budget of \$100,000 that will come from increased revenues collected.

SUPPORTING ATTACHMENTS: YES X NO _____ HOW MANY? 6

LIST: Resolution for Piggyback/Exception/Trade-In of 1 Amb Chassis
Reliant Emergency Specialties, Inc. Letter
Asset 2693-Ford ambulance

Electronic Notice of Piggyback Exception
8/3/15 BOCC Resolution-2 Amb.Remounts&Trade-Ins
N.C.G.S. 143-129 (g), 43-129.7 & 160A-265

PowerPoint Presentation: YES _____ NO X

PERSON MAKING PRESENTATION AT MEETING:

Jim Pressley/Krystal Hoyle/Terry Hoglen

Haywood County EMS

PHONE NUMBER: 828-452-4770

E-MAIL: jpressley@haywoodnc.net, khoyle@haywoodnc.net &

thoglen@haywoodnc.net

BOARD OF COMMISSIONERS

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COUNTY MANAGER
IRA DOVE

COUNTY ATTORNEY
LEON M. KILLIAN, III

**RESOLUTION OF THE COUNTY OF HAYWOOD
AUTHORIZING THE PIGGYBACKING EXCEPTION TO COMPETITIVE BIDDING PROCESS
FOR A PREVIOUS AMBULANCE REMOUNT BID BY HAYWOOD COUNTY AND AUTHORIZING THE PURCHASE BY
THIS PROCESS AS WELL AUTHORIZING THE TRADE-IN OF A COUNTY VEHICLE**

WHEREAS, N.C.G.S. 143-129 details the procedures for letting of public contracts; and N.C.G.S. 143-129 (g) identifies exceptions to those procedures as they relate to waiver of bidding for previously bid contracts by a local government within the previous 12 months, after having completed a public, formal bid process; and

WHEREAS, after soliciting competitive bids for the purchase of two (2) Ambulance Remounts for Emergency Medical Services, including surplus of two used 2008 Ford F-450 ambulances, the Board of Commissioners approved the award to Reliant Emergency Specialties, Inc., on August 3, 2015; the county Emergency Medical Services would like to purchase the same make and model from Reliant Emergency Specialties, Inc., at the same bid price at a cost of \$101,328.33 for a Dodge 4500 4x4 chassis and cab remount with a \$3,000 trade-in of a 2008 Ford F450 Chassis, which brings the cost down to \$98,328.33 before tax & license; and

WHEREAS, an electronic notice was placed at least 10 days before the date this was brought to the Board of Commissioners, summarizing the contents of this resolution per N.C.G.S. 143-129 (g); and

WHEREAS, Haywood County has in its possession:

- 1 used ambulance chassis from 2008 Ford F-450 ambulance Vin # 5978, purchased 6/13/08 with a \$0 current book value, no longer of use by the county, and

WHEREAS, The Board of County Commissioners of Haywood County is authorized to declare surplus and adopt a resolution for this surplus of personal property; and has determined that it is in the best interest of the county to purchase this remount in order to save money and promptly replace an unserviceable ambulance, and

WHEREAS, Reliant Emergency Specialties agrees to accept this surplus ambulance chassis as trade-in toward the purchase of 1 additional ambulance remount at the same bid price from the 8/3/15 contract,

NOW, THEREFORE, BE IT RESOLVED that the Haywood County Board of Commissioners in general session on March 7, 2016, does the following:

1. Hereby authorizes the Haywood County Purchasing Manager to declare surplus:
1 used ambulance chassis from a 2008 Ford F-450 ambulance, purchased 6/13/08, and
2. Authorize the trade-in of the above 2008 Ford ambulance chassis toward the purchase of one (1) additional ambulance remount as permitted under N.C.G.S. 143-129 (g) from Reliant Emergency Specialties, Inc.

ADOPTED this 7th day of March 2016.

Mark S. Swanger, Chairman
Haywood County Board of Commissioners

ATTEST:

Ira L. Dove, County Manager
Clerk to the Board of Commissioners

**Haywood County
Piggybacking Exception to Competitive Bidding Process
For One Additional Ambulance Remount with
Trade-In of One Surplus Ambulance Chassis**

Pursuant to NCGS 143-129 (g), waiver of bidding for previously bid projects, Haywood County EMS proposes to purchase one additional ambulance remount with a trade-in of a surplus ambulance chassis of the same make and model, at the same price, as Reliant Emergency Specialties, Inc. has sold to the County EMS within one year prior to this transaction. The Haywood County Board of Commissioners, in general session, on 03/07/2016, after at least 10 days electronic notice, will be requested to approve this additional purchase. Any questions regarding this transaction should be directed to the County Purchasing Manager during normal business hours at 828-356-2612.

Ira Dove, County Manager
Haywood County
215 North Main Street
Waynesville NC 28786

Posted February 15, 2016

January 21st, 2016

Krystal Hoyle
Haywood County Emergency Medical Services
215 North Main Street Courthouse Annex
Waynesville, NC 28786

Krystal,

As discussed, Reliant will honor the July 2015 pricing as noted below:

- Ambulance remount – 2015 Dodge Ram 4500: \$101,328.33

To provide a summary of what savings your county will receive I have provided a quote if you were to get a quote today and again, what it would cost if we rebid 6 months from now.

- 1/21/2016 quote without previous contracted commitment (2015 chassis): \$105,020.00
- 7/1/2016 new quote for single rechassis (2016 chassis) \$108,756.00

You save approximately \$7428 dollars by piggy backing on your current contract. Let me know if you need further clarification.

Thank you,
Beth

Beth Fisher
Marketing Manager - Reliant Emergency Specialties
470-426-4173



**RESOLUTION
DECLARING 2 AMBULANCE CHASSIS SURPLUS
AND AUTHORIZING THE TRADE OF
2 SURPLUS AMBULANCE CHASSIS FOR 2 AMBULANCE REMOUNTS**

WHEREAS, N.C.G.S. 160A-265 authorizes the Board of Commissioners of Haywood County to dispose of surplus property; and

WHEREAS, N.C.G.S. 143-129.7 allows bidders to purchase as trade-in, property owned by the county; and

WHEREAS, Haywood County has in its possession:

- 1 used ambulance chassis from 2008 Ford F-450 ambulance Vin # 0316, Asset 2694, purchased 6/13/08 with a current book value of \$0
- 1 used ambulance chassis from 2008 Ford F-450 ambulance Vin # 1229, Asset 2695, purchased 6/13/08 with a current book value of \$0

no longer of use by the county, and

WHEREAS, The Board of County Commissioners of Haywood County is authorized to declare surplus and adopt a resolution for this surplus of personal property; and

WHEREAS, Reliant Emergency Specialties agrees to accept these 2 surplus ambulance chassis as trade-ins toward the purchase of 2 ambulance remounts,

NOW, THEREFORE, BE IT RESOLVED that The Board of County Commissioners of Haywood County meeting in general session on Monday, August 3, 2015, does the following:

1. Hereby authorizes the Haywood County Purchasing Manager to declare surplus:

- 1 used ambulance chassis from 2008 Ford F-450 ambulance Vin # 0316, Asset 2694, purchased 6/13/08 with a current book value of \$0
- 1 used ambulance chassis from 2008 Ford F-450 ambulance Vin # 1229, Asset 2695, purchased 6/13/08 with a current book value of \$0

2. Agree to trade the above 2 2008 Ford ambulance chassis toward the purchase of 2 ambulance remounts.

ADOPTED this 3rd day of August, 2015.


Mark S. Swanger, Chairman
Haywood County Board of Commissioners

ATTEST:


Ira L. Dove, County Manager
Clerk to the Board of Commissioners

ASSET # 2693	MASTER ASSET	DESCRIPTION	2008 FORD F-450 4X4 XLT AMBULANCE		
CLASS 07 VEHICLES	FUND SOURCE	MAINT CONT	Y INSURED N		
SUBCL AMB AMBULANCES	ACQUIS METH PO PURCHASE	VENDOR DESC	Vendor Name Mi CARRIER		
COMMODITY		TYPE	G INSURED VAL 0.00		
DEPT 4370 EMERGENCY MEDIC	ACQUIS DATE 06/13/2008	EXP. DATE	EXP. DATE		
LOC CODE 642 ANNEX I	ACQUIS COST 111,082.23	ANNUAL COST	0.00 POLICY CST 0.00		
LOC MEMO	ACRES 0.000	MEMO	MEMO		
ROOM	QTY 1				
STORAGE LOC	UNIT PRICE 0.00				
	PURCH MEMO				
STATUS A ACTIVE		DEPRECIATE	Y		
CONDITION EX EXCELLENT	SOY BOOK 0.00	DEPREC PRIN	111,082.23		
CUSTODIAN JIM PRESSLEY	CURRENT BOOK 0.00	FIRST YR/PR	2008/12 LAST YR/PR 2012/11		
TITLEHOLDER	EST SALVAGE 0.00	EST LIFE	4		
	REPL COST 111,082.23	PERIODS TAKEN	48		
TAG # 99969S	LAST INVENT	ACCUM DEPREC	111,082.23		
SERIAL # 1FDXF47R18ED75978	IMPROVE MEMO				
MANUFACTURER					
MODEL	RETIRE DATE				
MODEL YEAR	DISP CODE				
LICENSE #	DISP PRICE 0.00				
	SALE PRICE 0.00				
VEND #	PO #	DOCUMENT #	INVOICE #	INV DATE	INV AMT

G/L Accounts

TYPE	DESC	ORG	OBJ	PROJ	PERCENT
1	ASSET	120000	176000		100.00
2	CONTRA	120000	329117		100.00
5	DEPRECIATION EXPENSE	124370	546400		100.00
6	ACCUMULATED DEPRECIATION	120000	181000		100.00

PO Accounts

ORG	OBJ	PROJ	AMOUNT
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§ 143-129. Procedure for letting of public contracts.

(g) Waiver of Bidding for Previously Bid Contracts. - When the governing board of any political subdivision of the State, or the person to whom authority has been delegated under subsection (a) of this section, determines that it is in the best interest of the unit, the requirements of this section may be waived for the purchase of apparatus, supplies, materials, or equipment from any person or entity that has, within the previous 12 months, after having completed a public, formal bid process substantially similar to that required by this Article, contracted to furnish the apparatus, supplies, materials, or equipment to:

- (1) The United States of America or any federal agency;
- (2) The State of North Carolina or any agency or political subdivision of the State; or
- (3) Any other state or any agency or political subdivision of that state, if the person or entity is willing to furnish the items at the same or more favorable prices, terms, and conditions as those provided under the contract with the other unit or agency. Notwithstanding any other provision of this section, any purchase made under this subsection shall be approved by the governing body of the purchasing political subdivision of the State at a regularly scheduled meeting of the governing body no fewer than 10 days after publication of notice that a waiver of the bid procedure will be considered in order to contract with a qualified supplier pursuant to this section. Notice may be published in a newspaper having general circulation in the political subdivision or by electronic means, or both. A decision to publish notice solely by electronic means for a particular contract or for all contracts under this subsection shall be approved by the governing board of the political subdivision. Rules issued by the Secretary of Administration pursuant to G.S. 143-49(6) shall apply with respect to participation in State term contracts.

§ 143-129.7. Purchase with trade-in of apparatus, supplies, materials, and equipment.

Notwithstanding the provisions of Article 12 of Chapter 160A of the General Statutes, municipalities, counties, and other political subdivisions of the State may include in specifications for the purchase of apparatus, supplies, materials, or equipment an opportunity for bidders to purchase as "trade-in" specified personal property owned by the municipality, county, or other political subdivision, and the awarding authority may award a contract for both the purchase of the apparatus, supplies, materials, or equipment and the sale of trade-in property, taking into consideration the amount offered on the trade-in when applying the criteria for award established in this Article. (1997-174, s. 7.)

§ 160A-265. Use and disposal of property.

In the discretion of the council, a city may: (i) hold, use, change the use thereof to other uses, or (ii) sell or dispose of real and personal property, without regard to the method or purpose of its acquisition or to its intended or actual governmental or other prior use. (1981 (Reg. Sess., 1982), c. 1236.)