



HAYWOOD COUNTY
BOARD OF COMMISSIONERS

AGENDA REQUEST

Must be presented to the County Manager's Office
NO LATER THAN 5 P.M. FRIDAY 10 DAYS BEFORE THE MEETING

DATE OF REQUEST: 07/08/16

FROM: Lori Tomlin, Director – Technology and Communications

MEETING DATE REQUESTED: **07/18/2016**

*Regular meetings: First (1st) Monday of the month at 9:00 am
Third (3rd) Monday of the month at 5:30 pm*

SUBJECT: Tyler Tech – Munis SaaS Support Renewal

REQUEST

The Munis financial system software is due for annual support and maintenance renewal. The annual fee for a three (3) year term is \$73,836.00. The one time fees would be \$221,508.00. This will require BOCC approval since it is over \$50,000.

BACKGROUND:

This is a continuance of the existing annual support and maintenance.

IMPLEMENTATION PLAN:

No implementation is required. This is a continuance of annual maintenance.

FINANCIAL IMPACT STATEMENT:

Funds have continued to be budgeted for the continuation of the lease for FY16-17.

SUPPORTING ATTACHMENTS: YES X NO HOW MANY?

LIST:

PowerPoint Presentation: YES NO X

PERSON MAKING PRESENTATION AT MEETING: Lori Tomlin

TITLE Director, Technology & Communications

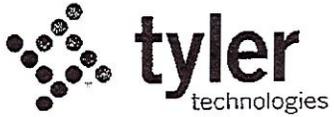
PHONE NUMBER: 828.356.2731

E-MAIL: ltomlin@haywoodnc.net

THIS SECTION FOR OFFICE USE ONLY

Received (Date/Time): _____

County Manager / Clerk to the Board Comments: _____



Quoted By: Roy Phibbs
 Date: 7/1/2016
 Quote Expiration: 12/28/2016
 Quote Name: Haywood County-ERP-SaaS Renewal
 Quote Number: 2016-21568
 Quote Description: SaaS Renewal

Sales Quotation For

Haywood County
 215 North Main Street
 Waynesville, North Carolina 28786
 Phone (828) 452-6643
 Fax: (828) 452-6661

SaaS

Description	Annual Fee Net	# Years	Total SaaS Fee	Impl. Days
Financials:				
Accounting/GL/BG/AP	\$22,372.00	3.0	\$67,116.00	0
Fixed Assets	\$5,138.00	3.0	\$15,414.00	0
Purchase Orders	\$5,138.00	3.0	\$15,414.00	0
Requisitions	\$4,283.00	3.0	\$12,849.00	0
Payroll/HR:				
HR Management	\$4,925.00	3.0	\$14,775.00	0
Payroll	\$7,065.00	3.0	\$21,195.00	0
Productivity:				
MUNIS Crystal Reports	\$4,432.00	3.0	\$13,296.00	0
Munis Office	\$3,640.00	3.0	\$10,920.00	0
Tyler Forms Processing	\$3,843.00	3.0	\$11,529.00	0

Additional:

Concurrent Users (13)		\$13,000.00	3.0	\$39,000.00	0
	TOTAL:	\$73,836.00		\$221,508.00	0

Summary	One Time Fees	Recurring Fees
Total SaaS	\$0.00	\$73,836.00
Total Tyler Software	\$0.00	\$0.00
Total Tyler Services	\$0.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$0.00	\$0.00
Summary Total	\$0.00	\$73,836.00
Contract Total	\$221,508.00	

Unless otherwise indicated in the contract or Amendment thereto, pricing for optional items will be held for Six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____ Date: _____
 Print Name: _____ P.O. #: _____

All primary values quoted in US Dollars

Comments

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Tyler's form library prices are based on the actual form quantities listed, and assume the forms will be provided according to the standard Munis form template. Any forms in addition to the quoted amounts and types, including custom forms or forms that otherwise require custom programming, are subject to an additional fee. Please also note that use of the Tyler Forms functionality requires the use of approved printers as well. You may contact Tyler's support team for the most current list of approved printers.

Tyler's cost is based on all of the proposed products and services being obtained from Tyler. Should significant portions of the products or services be deleted, Tyler reserves the right to adjust prices accordingly.

The SaaS fees are based on 100 concurrent users. Should the number of concurrent users be exceeded, Tyler reserves the right to re-negotiate the SaaS fees based upon any resulting changes in the pricing categories.

The Tyler Software Product Tyler Forms Processing must be used in conjunction with a Hewlett Packard printer supported by Tyler for printing checks.