



HAYWOOD COUNTY BOARD OF COMMISSIONERS

AGENDA REQUEST

***Must be presented to the County Manager's Office
NO LATER THAN 5 P.M. FRIDAY THE WEEK BEFORE THE MEETING***

DATE OF REQUEST: August 25, 2015

FROM: Dale Burris, Director of Facilities and Maintenance

MEETING DATE REQUESTED: September 8, 2015

SUBJECT: 911/EOC Tower Contractor Approval

REQUEST: Award approval of contractor, Advanced Wireless Solutions, Inc. for the 911/EOC Radio Tower Project as the lowest responsible, responsive bidder.

BACKGROUND: On June 30, 2015 Haywood County advertised a {Request for Proposals} to design and construct a new {Radio Communications Tower} located at the Haywood County Law Enforcement Center. On August 6, 2015 Haywood County received bid proposals from the following Tower Contractors, (each listed in the Bid Tabulation attached), Sink Tower/Sabre Industries Inc., Advanced Wireless Solutions Inc., and Deep South Communications, LLC. All three bidders were within the estimated construction cost for the project. Mission Critical Partners and the Tower Expert that works within their scope of the contract concurred after a complete and thorough examination of the bid proposals that Advanced Wireless Solutions, Inc. is the lowest responsible bidder (see attached Mission Critical Partners letter of recommendation).

IMPLEMENTATION PLAN: Award approval of contractor Advanced Wireless Solution Inc. in the amount of \$125,502.00. I would also request a minimum amount of 5% construction contingency be approved in the amount of \$6,275.10 due to any unforeseen issues that may be encountered during excavation. Of course the construction contingency would be required to come back for any changes to the Haywood County Board of Commissioners for approval, not unless the Board of Commissioners would approve to waive this formality based on the tight construction time line and then allow the County Manager to approve such changes as required under the construction contingency amount as described.

FINANCIAL IMPACT STATEMENT: Funds will be from the 911/EOC Grant awarded to Haywood County. Information regarding the funding to be presented by Julie Davis, Haywood County Finance Director

SUPPORTING ATTACHMENTS: YES NO HOW MANY? 3

LIST: {Bid Tabulation}, {Mission Critical Partners Letter of Recommendation} and {1 Reference Check Response}

If yes, one ORIGINAL ATTACHMENT, and 14 copies, copied front and back side of pages, stapled and three-hole punched must accompany the agenda request

PowerPoint Presentation: YES NO

PERSON MAKING PRESENTATION AT MEETING: Dale Burris

TITLE: Director of Facilities and Maintenance

PHONE NUMBER: 452-6651

E-MAIL: dburris@haywoodnc.net

THIS SECTION FOR OFFICE USE ONLY

Received (Date/Time): _____

County Manager / Clerk to the Board Comments: _____

In an effort to save paper, attachments should be copied on both front and back sides.

**Haywood County 911
Radio Communications Tower RFP
Bid Tabulation**

**Thursday, 8/6/15
4:00 PM
Haywood County Human Resources Conference Room**

COMPANY/CONTACT	BID ANALYSIS FORM						NOTES/EXCEPTIONS
	RECEIVED BEFORE DEADLINE?	Y/N 140 ft Tower Total PRICE QUOTED	BID BOND Y/N 5% Y/N Bond/check?	Anti-collusion Affidavit? Y/N	E-Verify Affidavit? Y/N	Certif. of Insurance? Y/N	License Info 3 References Y/N? Confirmation of Addendums? Y/N
1 Sink Tower/Sabre Industries Inc. 7101 Southbridge Dr Sioux City IA 51111 712-224-1677 James Sink, sinktower@aol.com 336-816-8897	Y	Y \$131,822.00	Y Signed bond	Y	Y	N	NC License #71741 Y-3 references (2 in NC) Y-Confirmation of Addendums No Certificate of Insurance
2 Advanced Wireless Solutions, Inc. PO Box 8593 Gray, TN 37615 423-467-5855 Joseph Sugg, joesugg@awsinc.biz 276-971-2127	Y	Y \$125,502.00	Y Signed bond	Y	Y	Y	NC License #53943 Y-3 references (2 in NC) Y-Confirmation of Addendums Lowest responsible responsive bid
3 Deep South Communications, LLC 20331 Highland Rd Baton Rouge LA 70817 404-808-1651 Chris Gowan, cgowan@dscnetworks.com 225-627-1000x118	Y	Y \$146,712.33	Y Signed bond	Y	Y	Y	NC License #68583 Y-3 references Y-Confirmation of Addendums

NOTE: Results to be submitted to BOCC for approval on Monday, 9/8/15

Witnesses:

Donna Corpening, Purchasing

Jeff Haynes, Chief, Sheriff's Office

Dale Burris, Maintenance Director

Chanda Morgan, 911 Director

Julie Davis, Finance Officer



**Haywood County NC
Radio Communications Tower
RFP Proposal Review**

Re: Radio Communications Tower RFP Proposal Review

Haywood County NC
PSAP Grant Committee
215 N. Main St.
Waynesville, NC 28786

Mission Critical Partners, Inc., having reviewed the three bid proposals received by the County for this project, would like to offer the following comments to the PSAP Grant Committee for consideration.

All three bid proposals received were reviewed and scored against a scoring matrix that measured specific criteria in relationship to the County's requirements. The result of this process is that Advanced Wireless Solutions presented the proposal that provided the lowest cost model, while receiving the second highest overall score of the three proposals (missing tying for the highest score by one point). The solution proposed is almost identical (in design) to the highest scoring proposal. The proposal presented by Advance Wireless Solutions, Inc. meets the technical specifications as required within the Request for Proposal (RFP).

Having met the technical requirements as specified within the RFP, Advanced Wireless Solutions, Inc. should be considered as an approved contractor for the Radio Communications Tower project.

Regards,

Brent Boykin, ENP
Communications Consultant
Mission Critical Partners, Inc.
4801 Glenwood Ave, Suite 200
Raleigh, NC 27612
888.8MCP.911 or 919-390-0321
www.MCP911.com



**Haywood County NC Radio Communications Tower
RFP
Reference Check Questionnaire**

Your cooperation in completing this Reference Check Questionnaire will be beneficial to Haywood County, NC, in order to complete the process of selecting a responsible contractor to provide a 140 foot Public Safety Grade Radio Tower for the Haywood County Sheriff's Office, in Waynesville, NC.

Advanced Wireless Solutions, Inc. has submitted a proposal to the County, which is currently under review. On behalf of Haywood County, NC, we thank you for your time in completing this questionnaire.

Please provide your comments concerning your company's experience with Advanced Wireless Solutions, Inc., Gray, TN, through your response to the following questions:

- 1) Was the work performed by Advanced Wireless Solutions, Inc., completed "on time" in accordance with your company's requirements? If not, please state the cause of any delays experienced.

All projects performed by AWS, Inc. have been completed on time.

- 2) Did the work performed by Advanced Wireless Solutions, Inc. comply with the requirements and specifications as defined within your project scope

All projects performed by AWS, Inc. have complied with all scope requirements.

- 3) Were Change Orders required in order for Advanced Wireless Solutions, Inc. to complete the work they were responsible for? If Change Orders were required, in your opinion, how responsive was this contractor to the requirements of these Change Order(s) ?

Change orders have been issued for various reasons and AWS, Inc have always responded to the requirements of the revised specifications.

- 4) Are there any other comments you would like to share about your experience with this contractor that have not been asked?

We would use AWS, Inc. for future projects and would recommend them to other vendors.



Josh Bridgeman
Printed Name

[Handwritten Signature]
Signature

VP of Sales
Title

8/20/15
Date